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May 8, 2000

NORTH AMERICA

NEW YORK, WASHINGTON, SAN FRANCISCO, LOS ANGELES, SAN JOSE, DENVER, MONTREAL, PALO ALTO

**EUROPE** 

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ASSOCIATED OFFICES

HUDAPEST NAGY ÉS TRÓCSÁNYI ÜGYVÉDI IRODA

MEXICO CITY RIOS FERRER Y GUILLÉN-LLARENA, S.C.

PRAGUE GIESE AND PARTNER

Ms. Magalie R. Salas

Secretary

FROSPAL COMMUNICATIONS COMMISSION OFFICE OF THE SECRETARY

**Federal Communications Commission** 

The Portals

445 Twelfth Street, S.W. Washington, DC 20554

Re:

Applications for Transfer of Control of Sprint Corporation and

MCIWorldCom, Inc., CC Docket No. 99-333

Dear: Ms. Salas:

The enclosed letter with attachment was filed today by the undersigned counsel for Savvis Communications Corporation. Please include it in the record in the referenced proceeding. Pursuant to Commission rules, we are submitting two copies of this notice to the Secretary.

Please return a date stamped copy of this letter (copy provided) and contact the undersigned if you have any questions.

Best regards.

Tara Kalagher Giunta

Counsel for Savvis

**Communications Corporation** 

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Ms. Magalie R. Salas Secretary Federal Communications Commission The Portals 445 Twelfth Street, S.W. Washington, DC 20554 NORTH AMERICA

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BUDAPEST NAGY ÉS TRÓCSÁNM ÜGYVÉDI IRODA MEXICO CITY RIOS FERRER Y GUILLÉN-LLARENA, S.C. PRAGUE GIESE AND PARTNER

Re: Applications for Transfer of Control of Sprint Corporation and

MCIWorldCom, Inc., CC Docket No. 99-333

Dear: Ms. Salas:

On Thursday, May 4, representatives of Savvis Communications Corporation (Savvis) met with Claudia Fox, Daniel Shiman and Christopher Libertelli, Policy Division, Common Carrier Bureau; Pieter van Leeuwen, Wireless Bureau; Dr. Pamela Megna and Donald Stockdale, Office of Plans and Policy; Helen Domenici, International Bureau; and James Bird, Office of General Counsel. Attending on behalf of Savvis were Lane H. Blumenfeld, Assistant Vice President & Deputy General Counsel and Brad Hokamp, Executive Vice President for Marketing. The purpose of the meeting was to discuss Savvis' views of the Internet backbone market in connection with the MCI/WorldCom/Sprint merger. I have attached a copy of Savvis' marketing presentation that was submitted at the meeting.

I hereby submit two copies of this notice to the Secretary, as required by the Commission's rules. Please contact the undersigned if you have any questions.

Best regards,

Tara Kalagher Giunta

Counsel for Savvis

**Communications Corporation** 

Page 2

cc: Claudia Fox

Daniel Shiman

Christopher Libertelli Pieter van Leeuwen Pamela Megna Donald Stockdale Helen Domenici James Bird

Lane Blumenfeld Brad Hokamp



# Global Internetworking Solutions

## **Company Evolution**

### Old SAVVIS - Internet Service Provider (ISP)

**Bridge - Managed Data Networks** 

Leading provider of financial content

Largest global Managed IP Network

4500 financial institutions on-net

- High quality Internet access services
- Enabled by PrivateNAPtm architecture
- Strong business customer base
- Direct sales distribution



### New SAVVIS

Global B2B internetworking company

- Managed Internet Protocol Transport Public/Private
- Track record: "Superior performance by design"
- Global Scale and Reach
- Multiple Distribution Channels



## **Market Opportunity**

### B2B eCommerce



\$43.0 bn

1998 2003 Source: Forrester Research

### Internet Access



\$2.8 bn

1998 2003 Source: Forrester Research

### Global Data Networking



\$11.9 bn

1998	2	2003
Source: IDC Research	S Research	

Colocation And Web Hosting



\$0.9 bn

1998	20	2003
Source: Forre	Source: Forrester Research	



# SAVVIS Communications Corp.

■ NASDAQ Symbol: "SVVS"

17 million shares

Offering: Offering Size:

\$399.5 million 80% Domestic, 20% International

Use of Proceeds:

Distribution:

Network Purchase, Capital Expenditures

and General

Corporate Purposes

35% Public

Resultant Ownership:

 $\mathcal{L}_{\mathcal{F}}$ 

16% Welsh, Carson, Anderson & Stowe

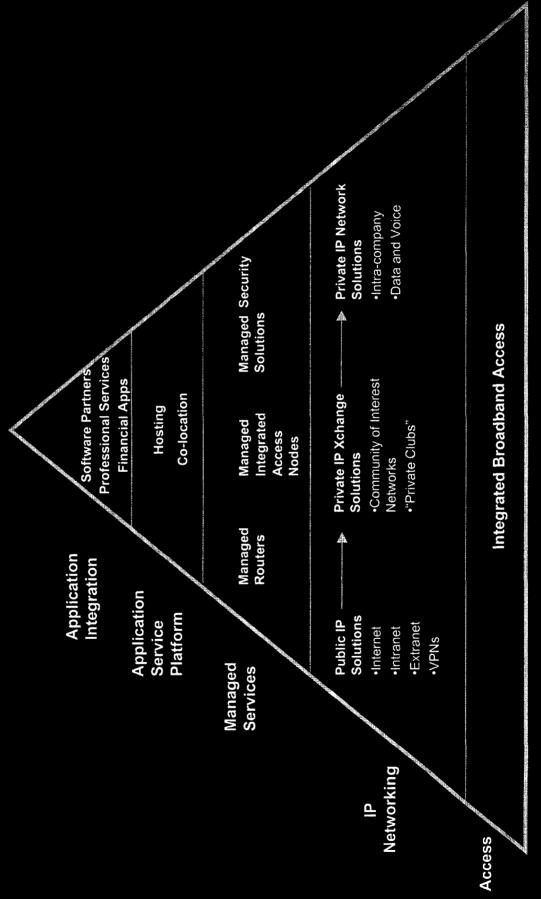
49% Bridge Information Systems

2000 Revenue:

\$155M



## **SAVVIS Product Vision**



# **Public IP Networking Solutions**

- Global Access from FT-1 up to OC3
- One level of Class of Service available
- SAVVIS Internet: Best in Class Performance as rated by KEYNOTE
- Targeted for Internet Access, WEB Site Connectivity, **ISPs and Content Providers**
- Public IP based VPNs and Extranets



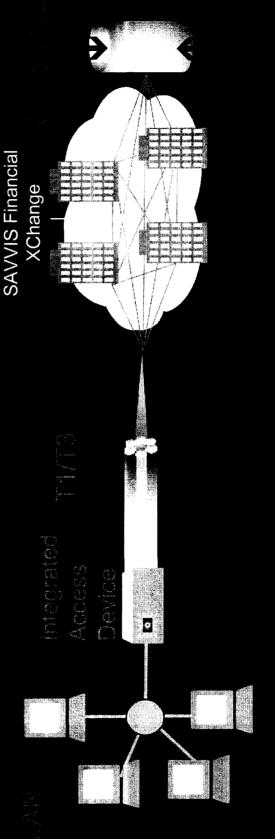
# Private IP Xchange Solutions

- Private IP Solution with ATM class of service Options
- Virtual Routing to "Control" Xchange Community Members
- "Shared" Xchange: Private Club controlled by SAVVIS with one QOS level to meet application requirements
- "Private" Xchange: Private Club controlled by Customer with multiple QOS levels to meet application requirements (e.g. Bridge)



### tm IP Networking - Financial XChange

- World's largest financial Extranet
- Directly connected to 75 to top 100 banks worldwide and 45 of top 50 brokerages
- 4500 customers and 10,000 access nodes
- Integrated over a single access circuit (Lucent Partnership)



- Private Xchange Bridge
- Shared Xchange Private Club Shared by application grouping



# Private IP Networking Solutions

Internal "Intra-Company" applications

Multiple Class of Service options based on ATM

Global Data services from FT1 up to OC3

On-net to On-net Voice



### Managed Services

Managed Router/Managed Integrated Access Device

- Vendors: Cisco, Bay, Lucent
- Pro-active Management/Monitoring
- Full Router configuration/set-up

### Security

- IP SEC: Router based Encrypted end to end tunnels primarily for Internet based VPNs 10
- Integrated Router based Firewalls to high end Checkpoint based Firewall Management: Multiple levels of Firewall services from
- Authentication Services



# **Application Services Platform**

## Co-location/Hosting Services

### Application Services

(Corporate, Financial, and Enterprise Customers)

### Colocation/ Hosting Solutions

- Full Range of Services Including:
- Hardware
- Software
- Management
- 4 Levels of Service

- St. Louis Data Center
- Premier capability with the highest level of security, redundancy, availability, and on-site support
- Regional Data CentersWashington DC
  - Washington DC
     San Francisco
- New York
- Boston
- Chicago
- International Data Centers
- London
- Toronto
- Partner for broader coverage



# **SAVVIS - The Best Public IP Transport**

■ Moving to 12 Private NAP Locations

ATM Backbone = Full Meshing

Globally Accessible



## PrivateNAPSM Architecture

UUNET

CABLE & WIRELESS Communications

Sprint

GLOBALCENTER

\*EXODES

**PrivateNAPSM** 

Customer

**AboveNet** 

DICEX

Goodnet

器 SAVAIS

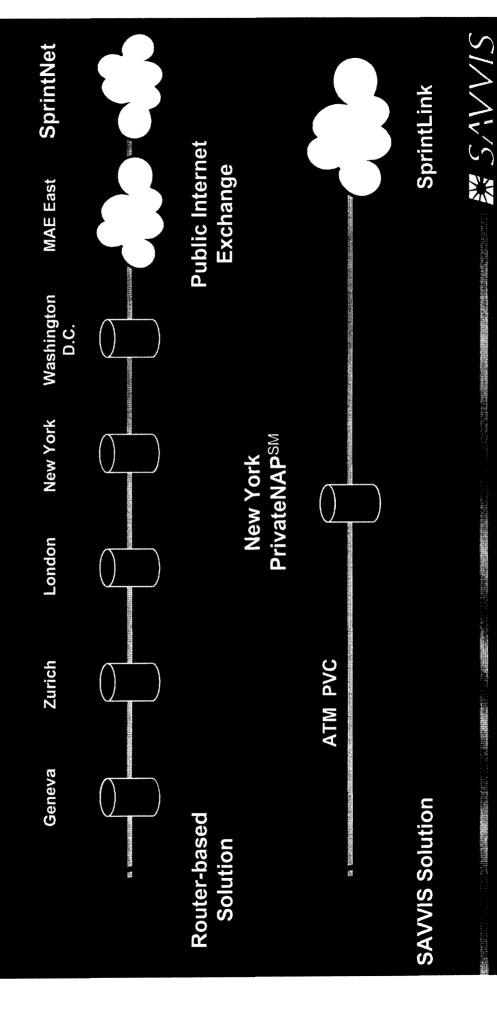
**Private Peering** 

**Commercial Transit** 

SINNYS 3

# **SAVVIS Network Advantage**

# One/Two Hop Access to Destination Network



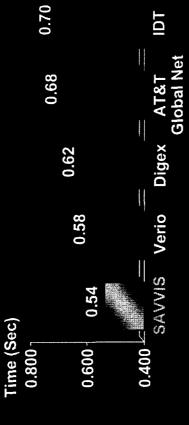
# **SAVVIS - Award Winning Performance**

### Services

### BEST 99 SHOW SHOW COMPINED COM

### **Download Time**

Latest 3 Quarters ISP Download Times



Source: Keynote Systems - Per 10 Kbytes download

### **Packet Delivery**

% Packet Loss



Source: Data Communications - June 1999



## **ATM Service Architecture**

Service Level One
Service Level One
Service Level Time
Trading
Voice/Video
Service Level Time
Trading
Voice/Video
Service Level Time
Trading
Voice/Video

Francis Internet Access

**Service Level Four** 

Infrastructure

Customer

SAVVIS ATM



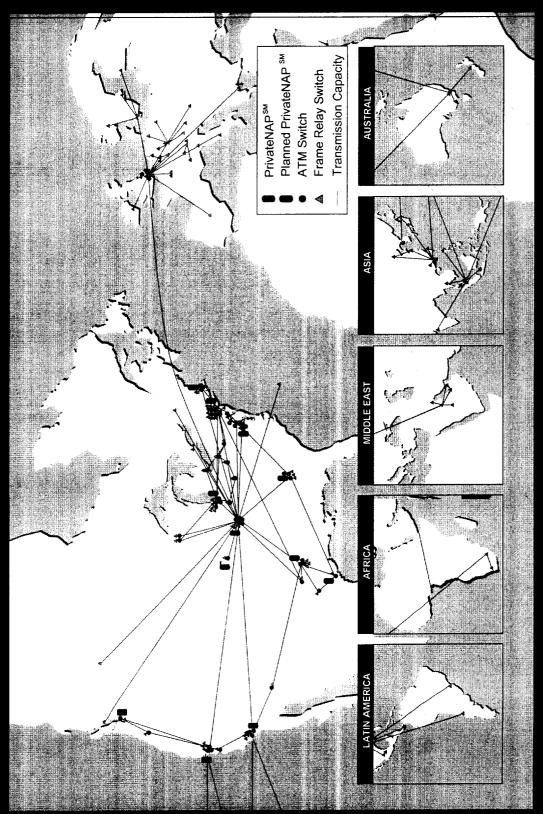
## **Network Architecture**

SAVVIS High Performance Network

- More than 6,000 buildings on-net in 83 of the world's major commercial centers in 43 countries
- Over 200 Lucent backbone switches
- Over 300 backbone routers
- Over 10,500 Nortel and Cisco edge routers
- ATM, Frame Relay and IP architectures
- Moving to 12 PrivateNAPS<sup>SM</sup>
- 8 Colocation facilities by year end



### **Network Footprint**





## **Operations Support**

- 3 NOCs: St. Louis, London, Singapore
- 3 Call Centers
- **■** 24 x 365 service
- 15 sec. response time
- Proprietary management/ network monitoring platform
- 270 field technicians





## Uniquely Positioned to Deliver Global IP Networking Solutions

- Highest performance Internet
- Private IP Guaranteed IP with service level options
- Private IP Xchange Solutions with Financial market dominance
- Breadth of Services and Cost Advantage via integrated access platform
- Global coverage

